

IABC/BC

July 2016 to Jun 2017 Actual vs. Yearly Budget

Acct Code	Revenue	EXEC ACTUAL	CAR DEV ACTUAL	COMM ACTUAL	MEM ACTUAL	EVENTS ACTUAL	PD ACTUAL	SPON ACTUAL	DIGITAL ACTUAL	VOL ACTUAL
4010	Awards Entry Fees									
4015	Advertising									
4020	Trophy sales									
4025	International Conference									
4026	Regional Conference									
4030	Interest on Deposits	11.96								
4040	Jobline							27,273.33		
4045	Leadership Development (CWR)									
4050	Membership Dues				16,886.07					
4070	Miscellaneous Revenue	243.00								
4090	Registration Fees		455.00			7,769.02	2,585.00			
4095	Registration Rebate International									
4100	Sponsorship in Cash							750.00		
4110	Sponsorship in Kind							46,950.00		
4114	Grant Dare to Lead	10,495.00						1,800.00		
4115	Grant LI (Leadership Institute)	2,995.00								
4120	Complimentary Admission	490.04						82.60		281.30
	<b>Total Revenue</b>	<b>\$ 14,235.00</b>	<b>\$ 455.00</b>	<b>\$ -</b>	<b>\$ 16,886.07</b>	<b>\$ 7,769.02</b>	<b>\$ 2,585.00</b>	<b>\$ 76,855.93</b>	<b>\$ -</b>	<b>\$ 281.30</b>
	<b>Expenses</b>									
5010	Office Suites on Broadway (Admin)	9,900.00								
5012	Advertising									
5025	Bad Debt									
5030	Bank Charges	30.00								
5040	Bookkeeper	1,760.00								
5060	Courier	411.28					276.30			
5065	Credit Card Charges/Merchant Fees	3,481.70								
5066	Social Media									
5067	Event Annual Fee	4,206.45								
5068	Event Transaction Fees									
5070	Decorations	43.07								
5080	Graphic Design & Layout									
5090	Meals & Entertainment	2,461.75	15.79			1,405.20	28.00			
5100	Equipment Rental									
5120	Catering	819.94	497.26			5,122.99	113.75			
5122	Venue	3,099.86				1,504.02	1,599.80			
5125	Complimentary Admission Cost	1,831.59		64.35				211.30		497.15
5128	Insurance	597.00								
5135	Leadership Development	12,939.91								
5140	Licences & Fees	3,000.00				21.59				
5150	Materials and Supplies	10.59					36.99			
5155	IABC Research Foundation									
5160	Miscellaneous									
5170	Photocopying	16.48								
5180	Photography	890.00								
5190	Postage	16.37								
5200	Printing					95.12				
5210	Prizes, Awards & Trophies		461.08		49.00					
5220	Professional Fees									
5250	Speaker Fee/Gift	10.68					104.55			
5290	Telephone	117.15								
5295	Travel									
5320	Volunteer Recognition	198.00	107.11						82.81	593.65
5325	Dare To Lead									
5330	Website - Hosting			95.39						
5335	Website - Maintenance									
5400	Sponsorship in Kind							46,950.00		
5410	Scholarship Award									
5415	Intranet	467.38								
5420	Thank-You Gift	294.24								
	<b>Total Expenses</b>	<b>\$ 46,603.44</b>	<b>\$ 1,081.24</b>	<b>\$ 159.74</b>	<b>\$ 49.00</b>	<b>\$ 8,148.92</b>	<b>\$ 2,131.39</b>	<b>\$ 47,189.30</b>	<b>\$ 82.81</b>	<b>\$ 1,090.80</b>
	<b>Net Income (Loss)</b>	<b>\$ (32,368.44)</b>	<b>\$ (626.24)</b>	<b>\$ (159.74)</b>	<b>\$ 16,837.07</b>	<b>\$ (379.90)</b>	<b>\$ 453.61</b>	<b>\$ 29,666.63</b>	<b>\$ (82.81)</b>	<b>\$ (809.50)</b>

TOTAL ACTUAL	TOTAL BUDGET	TOTAL VARIANCE
-	-	-
-	1,000.00	(1,000.00)
-	-	-
-	-	-
-	-	-
11.96	600.00	(588.04)
27,273.33	22,000.00	5,273.33
-	2,500.00	(2,500.00)
16,886.07	17,500.00	(613.93)
243.00	-	243.00
10,809.02	16,100.00	(5,290.98)
-	-	-
750.00	3,000.00	(2,250.00)
46,950.00	27,500.00	19,450.00
12,295.00	-	12,295.00
2,995.00	-	2,995.00
853.94	4,800.00	(3,946.06)
-	-	-
<b>\$ 119,067.32</b>	<b>\$ 95,000.00</b>	<b>\$ 24,067.32</b>
9,900.00	13,500.00	(3,600.00)
-	150.00	(150.00)
-	-	-
30.00	60.00	(30.00)
1,760.00	1,920.00	(160.00)
687.58	1,450.00	(762.42)
3,481.70	3,000.00	481.70
-	750.00	(750.00)
4,206.45	3,700.00	506.45
-	700.00	(700.00)
43.07	200.00	(156.93)
-	-	-
3,910.74	4,670.00	(759.26)
-	500.00	(500.00)
6,553.94	9,200.00	(2,646.06)
6,203.68	4,015.85	2,187.83
2,604.39	4,800.00	(2,195.61)
597.00	450.00	147.00
12,939.91	5,500.00	7,439.91
3,021.59	3,500.00	(478.41)
47.58	150.00	(102.42)
-	-	-
-	75.00	(75.00)
16.48	60.00	(43.52)
890.00	700.00	190.00
16.37	40.00	(23.63)
95.12	600.00	(504.88)
510.08	740.00	(229.92)
-	-	-
115.23	425.00	(309.77)
117.15	150.00	(32.85)
-	-	-
-	-	-
981.57	2,550.00	(1,568.43)
-	-	-
95.39	300.00	(204.61)
-	2,000.00	(2,000.00)
46,950.00	27,500.00	19,450.00
-	750.00	(750.00)
467.38	475.00	(7.62)
294.24	750.00	(455.76)
<b>\$ 106,536.64</b>	<b>\$ 95,330.85</b>	<b>\$ 11,205.79</b>
<b>\$ 12,530.68</b>	<b>\$ (330.85)</b>	<b>\$ 12,861.53</b>